momentum
global investment management

Put **Momentum** in your portfolios

Aimed at professional advisers

With us, investing is personal

momentum
global investment management

Our approach

A valuation-driven philosophy remains essential for investors seeking to make well-informed decisions based on an asset's intrinsic value rather than relying solely on market trends or sentiments. By focusing on the fundamental value of an investment, investors can better assess the risk and potential return of their portfolio.

Diversify your diversifiers

Risk reduction
Diversification can help to lower the overall risk of your portfolio by spreading investments across different asset classes, industries, and geographic regions. If one investment performs poorly, losses may be offset by better performance in other areas, reducing the impact of potential downturns or market volatility.

Enhanced return potential
A diversified portfolio can capture opportunities for growth in various market conditions. Different asset classes and sectors may perform well at different times, so diversification increases the likelihood of participating in these positive trends and maximizing overall returns.

Stability and Consistency
Diversification aims to create a more stable and consistent return over time. By balancing investments across different types of assets and styles, investors can smooth out fluctuations in returns and achieve a more predictable outcome, providing greater peace of mind and long-term financial stability.

Asset allocation constitutes the most important step in constructing our investment portfolios; it has been shown as accounting for more than 90% of the variability in portfolio performance over time.

The following diagram illustrates our approach to portfolio construction with style blending and diversification at multiple levels.

Source: Momentum Global Investment Management.

Outcome based investing

Outcome-based investing is often interchangeable with goals based or defined outcome investing

The outcome is pre-defined and the key elements of **Asset Allocation, Tactical Changes, Risk Management** and **Monitoring** all focus back to the outcome

Benefits include:

- A smoother investment journey through effective risk evaluation
- Accommodation of changing markets
- An easy overlay to an advice process
- An explicit link to client goals

Outcome-based investing is essentially an investment methodology based on meeting an individual's personal and lifestyle goals or a business' investment goals. It differs from various conventional investment philosophies in that it redefines investment principles and returns from the perspective of the investor, as opposed to the investment managers' peer-based return goals.

Each goal is defined by various factors/logical components, which include horizon date, return expectation and risk tolerance. A philosophy and framework are then applied to these factors. This determines the appropriate mix of investments believed to achieve the goal at hand.

Behavioural biases tend to undo rational investment decisions. The investor psychology mismatch is illustrated in the following image:

By adhering to an outcome-based investment philosophy, the focus is shifted from the idea of investment 'winners' and 'losers', as the investors have their long-term goals in mind and are aware of the possible market conditions, which may be faced until the horizon date (at which point the goal should be met). This, in turn, helps to give the investor a deeper understanding and sense of comfort to avoid panic buying/selling.

MGIM and outcome-based investing

Outcome-based investing is the basis of MGIM's client-centric strategy. Our singular goal is to keep clients invested. This is one of our industry's greatest challenges and we have therefore adapted our unique value proposition to create investment portfolios that centre on clients' needs and increase the likelihood of reaching their investment goal.

Our Investment approach

Active Models

Momentum Managed Portfolio Service

- Equities
- Fixed Income
- Global Real Assets
- Gold
- Alternatives/cash

Managed Portfolio 3

Managed Portfolio 4

Managed Portfolio 5

Managed Portfolio 6

Managed Portfolio 7

Managed Portfolio 8

Income Portfolio

Sustainable Models

Momentum Sustainable Managed Portfolio Service

Sustainable Managed Portfolio 4

Sustainable Managed Portfolio 5

Sustainable Managed Portfolio 6

Passive Models

Momentum Passive Plus Portfolio Service

Momentum Passive Plus Cautious Portfolio

Momentum Passive Plus Moderate Portfolio

Momentum Passive Plus Dynamic Portfolio

Diversified Funds

VT Momentum Diversified Funds

- Equities
- Credit
- Specialist Assets
- Defensive Assets**
- Cash & Equivalents

VT Momentum Diversified Cautious Fund

VT Momentum Diversified Balanced Fund

VT Momentum Diversified Moderate Fund

VT Momentum Diversified Income Fund

VT Momentum Diversified Growth Fund

Allocations subject to change. *The Current Yield is the weighted average yield of the underlying holdings over the past twelve months. This does not include underlying fund charges. **Defensive Assets have reduced/negative correlation to equity markets to provide a more defensive element during times of market stress. Defensive Assets may consist of a variety of investments such as gold, government bonds, short ETFs and managed futures strategies. Exposure to physical gold is achieved through investments in exchange traded certificates (ETC) which aim to provide the performance of gold, as measured by the LBMA Gold Price (PM), which is a recognised benchmark for gold. A Gold ETC is a certificate which is secured by gold bullion, held within the vaults of a nominated custodian. *** The Momentum Active MPS and Momentum Diversified funds are risk rated by both Defaqto and dynamic planner, the Sustainable and Passive MPS are not formally rated but are managed aligned to in-house targets and proprietary risk methodology. Source: Momentum Global Investment Management. Past performance is not indicative of future returns.

Contact us

Steve Hunter
Head of Business Development

Jonathan Garner
Business Development Consultant

Alistair Yeoman
Business Development Consultant

Momentum Global Investment Management Limited

London office: The Rex Building, 62 Queen Street, London, EC4R 1EB

Liverpool office: Horton House, Tenth Floor, Exchange Flags, Liverpool L2 3YL

www.momentum.co.uk

Important Notes
Issued by Momentum Global Investment Management Limited (MGIM).

This document is not intended for use or distribution by any person in any jurisdiction in which it is not authorised or permitted, or to anyone who would be an unlawful recipient. The original recipient is solely responsible for any actions in further distributing this document, and in doing so should be satisfied that there is no breach of local legislation or regulation. This document should not be reproduced or distributed except via original recipients acting as professional intermediaries. This document is not for distribution in the United States. Any opinions expressed herein are those at the date this document is issued. Data, models and other statistics are sourced from our own records, unless otherwise stated. We believe that the information contained is from reliable sources, but we do not guarantee the relevance, accuracy or completeness thereof. Unless otherwise provided under UK law, MGIM does not accept liability for irrelevant, inaccurate or incomplete information contained, or for the correctness of opinions expressed. The value of investments may fluctuate, and it is possible that an investor may incur losses, including a loss of the principal invested. Past performance is not indicative of future performance. Investors whose reference currency differs from that in which the underlying assets are invested may be subject to exchange rate movements that alter the value of their investments.

Whilst MGIM has used all reasonable efforts to ensure the accuracy of the information contained in this communication, we cannot guarantee the reliability, completeness or accuracy of the content. Before investing you must read the key investor information document (KIID) as it contains important information regarding the funds, including charges, tax and fund specific risk warnings and will form the basis of any investment. The prospectus, KIID and application forms for the VT Momentum Diversified Funds are available in English from Valu-trac administration services (01343 880344).

The Momentum Managed Portfolios (MPS) are applied to client accounts by the platform provider and it may take some time for the client accounts to mirror the performance of the MPS. It is for this reason that client accounts may not achieve exactly the same returns as the MPS. The performance of the MPS is based on the actual performance of the underlying funds included in the portfolios. The value of investments, and the income derived, may fluctuate and as a result there is no guarantee that the investment objectives of the MPS will be achieved and it is possible that an investor may incur losses, including a loss of the principal invested.

VT Momentum Investment Funds - Momentum Diversified Funds are sub-funds of the VT Momentum Investment Funds I and II ICVC umbrella, an open-ended investment company which is authorised by the Financial Conduct Authority (FCA). Valu-Trac Investment Management Limited (authorised and regulated by the FCA) acts as the Authorised Corporate Director (ACD) of the VT Momentum Investment Funds I and II ICVC. Investment in the Funds may not be suitable for all investors. Investors should read the Key Investor Information Document (KIID) and seek professional investment advice prior to investment. The prospectus and KIID documents are available (in English) on the website via www.valu-trac.com.

MGIM (Company Registration No. 3733094) has its registered office at The Rex Building, 62 Queen Street, London EC4R 1EB. MGIM is authorised and regulated by the Financial Conduct Authority in the United Kingdom.

Do you need this in a different format?

Please get in touch if you would like this document in large font or as audio.

+44 (0) 20 7618 1806

DistributionServices@momentum.co.uk