# momentum

#### For immediate release

# Momentum Global Investment Management appoints Andy Davies as Head of UK Retail Sales

- Momentum expands retail team with appointment of Andy Davies
- Primary focus will be on the PFS Momentum Factor Series fund range

Momentum continues its drive into the UK retail market space with the appointment of Andy Davies as Head of UK Retail Sales. Andy, who was appointed on 15<sup>th</sup> June, will lead the retail team and will focus on engaging with UK IFAs, networks and fund platforms.

Andy Davies, previously Sales Director at Skandia and more recently Head of Business Development at Sanlam UK, brings with him a wealth of industry experience having worked in the arena for almost three decades. Andy will use his extensive industry knowledge to strategically drive growth in sales and market share and will assume responsibility for retail sales, marketing and client services. His primary focus will be the execution of the UK consumer fund distribution strategy, based on the Factor Series. Andy will be responsible for developing relationships in key retail markets, and for creating and managing effective relationships with IFAs.

Commenting on his appointment, Andy Davies said: "Momentum's retail investment proposition has been created to meet the needs of investors working in conjunction with financial advisers. I look forward to working with the team, using Momentum solutions to help advisers create great client outcomes."

Commenting on Andy's appointment and Momentum's continued growth in the UK retail market, Ferdi van Heerden, CEO of Momentum Global Investment Management, commented: "We believe that Momentum Global Investment Management is well positioned to make a significant impact in the UK retail market space, working with investors and their IFA's to enable investors to more consistently meet their desired investment outcomes. Andy's experience and strategic vision makes him a good fit for our business, as we continue to focus on delivering outcomes based multi-asset funds and solutions to various markets and segments."

# **Ends**



## For further information please contact:

Kate Aitchison Lansons 020 7294 3637

katea@lansons.com

Russell Andrews Momentum Global Investment Management 020 7618 1803

russell.andrews@momentumgim.com

#### Momentum notes to editors

**Momentum Global Investment Management Limited** is the global investment arm of Momentum Investments, and provides specialist investment management services to retail and institutional clients, financial intermediaries and their clients in the UK and Europe, the Middle and Far East and South Africa.

**Momentum Global Investment Management Limited** is part of the MMI Holdings Ltd, one of the largest insurance companies in South Africa, with a market capitalisation of circa GBP2.7 billion as at 31 December 2014.

**Momentum Global Investment Management Limited** has GBP3.8 billion of assets under management as at 31 December 2014.

**Momentum Global Investment Management Limited** is authorised and regulated by the Financial Conduct Authority in the United Kingdom, and is an authorised Financial Services Provider pursuant to the Financial Advisory and Intermediary Services Act 37 of 2002 in South Africa.

### Important information

This document is only intended for use by the original recipient, either a Momentum GIM client or prospective client, and does not constitute an offer or solicitation to any person in any jurisdiction in which it is not authorised or permitted, or to anyone who would be an unlawful recipient. The original recipient is solely responsible for any actions in further distributing this document, and in doing so should be satisfied that there is no breach of local legislation or regulation. This document should not be reproduced or distributed except via original recipients acting as professional intermediaries. This document is not for distribution in the United States.

Prospective investors should take appropriate advice regarding applicable legal, taxation and exchange control regulations in countries of their citizenship, residence or domicile which may be relevant to the acquisition, holding, transfer, redemption or disposal of any investments herein solicited.

Any opinions expressed herein are those at the date this document is issued. Data, models and other statistics are sourced from our own records, unless otherwise stated. We believe that the information contained is from reliable sources, but we do not guarantee the relevance, accuracy or completeness thereof. Unless otherwise provided under UK law, Momentum GIM does not accept liability for irrelevant, inaccurate or incomplete information contained, or for the correctness of opinions expressed.



The value of investments in discretionary accounts, and the income derived, may fluctuate and it is possible that an investor may incur losses, including a loss of the principal invested. Past performance is not generally indicative of future performance. Investors whose reference currency differs from that in which the underlying assets are invested may be subject to exchange rate movements that alter the value of their investments.

Under our multi-management arrangements, we selectively appoint underlying sub-investment managers and funds to actively manage underlying asset holdings in the pursuit of achieving mandated performance objectives. Annual investment management fees are payable both to the multimanager and the manager of the underlying assets at rates contained in the offering documents of the relevant portfolios (and may involve performance fees where expressly indicated therein).

Momentum Global Investment Management (Company Registration No. 3733094) has its registered office at 2<sup>nd</sup> Floor, The Rex Building, 62 Queen Street, London, EC4R 1EB.

Momentum Global Investment Management Limited is authorised and regulated by the Financial Conduct Authority in the United Kingdom, and is an authorised Financial Services Provider pursuant to the Financial Advisory and Intermediary Services Act 37 of 2002 in South Africa.

© Momentum Global Investment Management Limited 2015