

Momentum builds UK presence with two new business development hires

Momentum Global Investment Management (Momentum GIM) has appointed Richard Adams and Andy Pook as business development managers.

Richard, who joined Momentum GIM in October alongside Andy Pook, is responsible for promoting and distributing Momentum GIM's multi-asset outcomes-based fund solutions throughout the Midlands and North East of England. Richard has over 15 years' experience in the sector, and joins from Fidelity Funds Network. Prior to that, Richard was at AXA Wealth, working with the Architas and Elevate propositions.

Andy will focus on the South West of England and Wales regions. Prior to joining Momentum, Andy was Regional Business Director at MetLife in the South West where he managed a team of Business Development Managers. Previously, Andy also managed MetLife's Strategic Partner Relationships

These appointments follow on from the recent arrival of Andy Davies as Head of UK Retail Sales in June this year. Their experience will further strengthen the UK Retail team.

Andy Davies, Head of UK Retail Sales at Momentum GIM, said: "Both Richard and Andy bring an understanding of both IFAs and their clients' needs, as well as a strong grasp of the market, its regulation and legislation, and the products which we wrap our funds into."

Commenting on his appointment, Richard said: "Momentum GIM is in an exciting period in its development. Unlike most traditional asset managers, they are focussed on helping advisers to achieve the best possible outcome for their clients. I look forward to working with the team to build on their proven track record in multi-asset and other investment strategies and solutions."

Commenting on his appointment, Andy said: "Momentum GIM's multi-asset outcomes-based solutions help advisers to put their clients' needs first when making investment decisions. I look forward to working with Andy and the team as we look to further grow Momentum's presence in the UK market."



Andy Davies continued: “Both Richard and Andy have strong track records and impressive industry knowledge making them valuable additions to our team. They are both in a perfect position to emphasise Momentum GIM’s unique outlook which, unlike traditional asset managers, focuses on helping advisers to do the best possible job for the clients. As Momentum GIM continues to grow its footprint in the UK retail market, these hires demonstrate our continued commitment to the business’ development and I look forward to working with them.”

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Momentum notes to editors

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